

# AN INTRODUCTION TO PLACE BRAND STRATEGY & MARKETING

A Participative Workshop delivered by Placematters and Chart Lane







# Why Brand Places?

Over the last ten years there has been a significant growth of interest in the concept of branding places. Quite a number of towns and cities world-wide have attempted to brand themselves for particular purposes. Successful place branding campaigns require expertise. How can you acquire it?



#### What the Workshop Covers

- The evolution of place brand strategy
- Tools for effective place brand strategy and its implementation
- · Examples of effective place branding and marketing
- Application of the tools group work exercises
- The role of targeted marketing in communicating brand strategy
- · Assessment of participants learning lessons

### Why You Should Attend this Workshop

If you are considering developing a brand strategy for your place, destination, attraction or new development you will:

- Receive a useful grounding in the application of commercial brand strategy to the development of places
- Understand the principles and practices of effective place brand strategy
- Understand the relationship between brand strategy and brand marketing
- Understand the benefits that a rigorous brand strategy could create for your place



# **Workshop Delivery**

The workshop is delivered by Malcolm Allan and Ross Sturley in a very interactive style with active participation by attendees encouraged.



Malcolm is the founder of Placematters, a specialist UK consultancy focussed on the development, and delivery of place brand strategy.

Ross is the founder of Chart Lane, a strategic communications consultant with experience in property, regeneration and economic development.

#### **Location and Price**

If you are interested in attending this workshop please contact us at info@placematters.co and if you would like us to run the workshop for your team please let us know.